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**IMN**  
Information Management Network

**THE INAUGURAL  
INDUSTRIAL  
OUTDOOR  
STORAGE FORUM**

**CONFERENCE SPEAKER**

**SEPTEMBER 5**

**LONG BEACH, CA**

Network with me in Long Beach! Use promo code "SP20" for 20% off your ticket  
Learn More: [events.imn.org/IOS](https://events.imn.org/IOS)

**JD SALAZAR**  
**OWNER**  
**NATIONAL TRUCK PARKING**

## JD Salazar Speaks at Long Beach IOS Conference

On Thursday September 5th JD Salazar participated in the first ever Industrial Outdoor Storage Real Estate Conference ("IOS") hosted by Information Management Network (IMN) in Long Beach California. JD was the lead speaker on a panel of IOS experts on Managed Truck Parking ("MTP"). The panel included David Olson, one of the founders of Riggy's Truck Parking and Adrian Rodriguez, developer and owner of Truck Bays, the industry leader in MTP software. The conference was attended by over 200 IOS professionals, including many founders, CEOs, and lenders. IMN will be hosting another IOS conference in 2025.

JD will be a guest panelist at the Miami FL Bisnow Industrial Conference on November 19, 2024  
2024 South Florida Industrial Summit

### About Champion

Champion Realty Advisors specializes in investing and managing transportation related and outdoor storage properties in major consumption zones and transportation centers in the United States. Champion and related entities have 50 years of experience investing in Industrial Outdoor Storage/Industrial Support Facilities. For more information, please visit [www.championre.com](http://www.championre.com).

